

SESSION **1**

KICKOFF

THURSDAY, JANUARY 24 | 8AM – 6PM

LOCATION: UNCW CENTER FOR INNOVATION AND ENTREPRENEURSHIP

Check In – Breakfast & professional headshots

Understanding Communication Styles through The Forté Institute

Women Entrepreneurs & Leadership Talk

Benefits of Peer Mentoring

Social Hour with WILMA Leadership Institute Alum

SESSION **2**

THINKING STRATEGICALLY

WEDNESDAY, FEBRUARY 20 | 8AM – 1PM

- Chip Mahan, founder and CEO of Live Oak Bank will share his experiences taking chances, reaching goals and finding opportunities to be more proactive.
- Lunch with Live Oak Bank Executives

LOCATION: LIVE OAK

SESSION **6**

GROWING YOUR NETWORK

WEDNESDAY, JUNE 19 | 8AM – 1PM

- Dana Cook, owner Julia's Florist; Sabrina Davis, owner Port City Signs; and Natalie English, president and CEO of Wilmington Chamber of Commerce, talk about connecting in Wilmington.
- CEO lunch with Avril Pinder, Deputy County Manager, New Hanover County

LOCATION: WILMINGTON CHAMBER OF COMMERCE

SESSION **3**

SELLING SKILLS & TECHNIQUES

WEDNESDAY, MARCH 20 | 8AM – 1PM

- Marty Fukuda, N2 Publishing, a seven-time Inc. 5000 honoree, will talk about how to increase sales productivity, sales goals and essential selling principles that can be used in any career path.
- Lunch with Corning Executives

LOCATION: CORNING INC.

SESSION **7**

NEGOTIATION TECHNIQUES

WEDNESDAY, JULY 17 | 8AM – 1PM

- Executives from GE Hitachi will lead an interactive session covering influencing style, how to analyze your audience and key strategies for any type of negotiation.
- Lunch with GE Executives

LOCATION: GE HITACHI

SESSION **4**

PUBLIC SPEAKING

WEDNESDAY, APRIL 17 | 8AM – 1PM

- Michael Smith, performance coach will talk about improving your public speaking skills and ways to communicate effectively in the workplace.
- CEO lunch

LOCATION: TEK MOUNTAIN

SESSION **8**

MOTIVATING TEAMS

WEDNESDAY, AUGUST 21 | 8AM – 1PM

- NHRMC CEO John Gizdic and members of the hospital's leadership team will talk about strategies for successful teams.
- Lunch with NHRMC Executive Team

LOCATION: NEW HANOVER REGIONAL MEDICAL CENTER

SESSION **5**

MANAGING CONFLICT & NAVIGATING DIFFICULT CONVERSATIONS

WEDNESDAY, MAY 15 | 8AM – 1PM

- Julie Wilsey, Director of ILM airport; Lisa Leath, President of Leath Consulting Group and Ruth Smith, CCO NH County will talk about team effectiveness and reducing unnecessary conflict in the workplace.
- CEO lunch

LOCATION: TBD

SESSION **9**

GRADUATION

WEDNESDAY, SEPTEMBER 18 | 8AM – 1PM

- Goal-setting exercise – reflecting on life, daily and a 5-year plan
- Graduation lunch with guests and WILMA's Women to Watch Network honoring the 2019 WLI Class.

LOCATION: TBD

* EACH SESSION INCLUDES A PEER ADVISORY BOARD MEETING

The program also includes an enrichment project with Girls Leadership Academy of Wilmington